

CITY OF FAIRHOPE  
 BID TABULATION RECOMMENDATION  
 BID NO. 003-11  
 BID NAME: Material Handler Truck  
 BID OPENED: November 24, 2010

Note: Bid Bond waived.

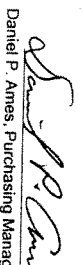
| VENDOR                            | Non-Collision Statement Signed / Notarized | Bid Proposal Executed / Signed / Notarized | Delivery lead time ARO | Instructions / Specification Compliance | Manufacturer            | Model   | chassis       | Bid Price per Unit |
|-----------------------------------|--|--|------------------------|---|-------------------------|---|---------------|--------------------|
| WORKTRUX, LLC                     | N/R  |  |                        |   |                         |   |               |                    |
| TRUCK EQUIPMENT SALES, INC.       | YES  | YES  | 145-170 DAYS           |   | 2011 International 4400 | Versalift V0355X-MHI Knapheide 6165 HC LINE BODY  | International | \$169,480          |
|                                   | YES  | YES  | 145-170 DAYS           |   | 2011 Freightliner M2    | Versalift V0355X-MHI, Knapheide 6165 HC-Line Body | Freightliner  | \$167,050          |
|                                   | YES  | YES  | 145-170 DAYS           |   | 2011 Ford F750          | Versalift V0355X-MHI Knapheide 6165 HC-Line Body  | Ford          | \$163,285          |
| CONQUEST TRUCKS / SOUTHERN TRUCKS | N/R  |  |                        |   |                         |   |               |                    |
| CHRIS MYERS                       | N/R  |  |                        |   |                         |   |               |                    |
| CHRIS MYERS- Mobile               | N/R  |  |                        |   |                         |   |               |                    |
| WARD INTERNATIONAL                | N/R  |  |                        |   |                         |   |               |                    |
| ALTEC INDUSTRIES, INC             | YES  | YES  | 240 DAYS               |   | ALTEC                   | AM55E   | International | \$165,653          |
| TEREX UTILITIES, INC.             | N/R  |  |                        |   |                         |   |               |                    |
| KENWORTH AND VOLVO OF MOBILE      | N/R  |  |                        |   |                         |   |               |                    |
| INGRAM EQUIPMENT                  | N/R  |  |                        |   |                         |   |               |                    |
| COASTAL MACHINERY CO.             | N/R  |  |                        |   |                         |   |               |                    |
| GULF COAST TRUCK & EQUIPMENT CO.  | N/R  |  |                        |   |                         |   |               |                    |

Recommendation: Award bid to Altec Industries, Inc.  
 for their bid of \$165,653.00

  
 Scott Sligh, P.E. Electric Superintendent

12/1/2010

To the best of my knowledge this is a true and accurate bid tabulation

  
 Daniel P. Ames, Purchasing Manager

12/1/2010