

Subject: Fairhope Industrial Development Board Meeting on March

In attendance were board members: Bob Gentle, Carl Wegener, Robert Lee, Hubert Hinote, and Tommy Faust –Mike Baugh was absent

Jack Burrell (City Council liaison) was also in attendance

Minutes for the 2/27/14 meeting were approved

Old Business-Hubert Hinote reported on Ala Code 115486-This report included the history of our IDB which was established in 1965. The board will have 7 members with 6 year terms. In the code was a reference to the board being called "Commercial Development Authority of the City of Fairhope" There was some discussion about having the name officially changed to this as we felt that it better reflected the purpose of our board. Jack Burrell was to contact the City Attorney about have the Board's name changed.

The relationship of our board with the ECDA was again discussed. It was suggested that we change the emphasis with the Alliance to better promote business to Fairhope. Bob Gentle was to contact the Alliance to set up a trip to the Alliance or to have them come to us. The purpose of this trip was to see what they do and how they do it, to better understand how we can enhance this process.

We discussed and the question was asked as to how leads from the Chamber and the Alliance are processed. Bob Gentle and Jack Burrell was to contact the Chamber to see how they process leads and suggest to them that we be supplied with these leads, so that we could respond to any specific needs or information.

We discussed the fact that we need to have an inventory of what commercial real estate is available and where we could find this information. Tommy stated that he got some info from USA and would have this info forwarded to us. He also was to get the Chamber to add us to their email list for activities.

Bob mentioned that an Economic Luncheon was to be held 4/22/14 and he was interested in attending. He asked if we would like to go and all in attendance was interested in going. Jack was to check for available of seats associated with the City of Fairhope.

Next meeting was scheduled April 23, 2014

A handwritten signature in black ink, appearing to read "Tommy Faust". The signature is written in a cursive, flowing style with a large initial 'T'.