

P. O. Box 2233 (36202)
300 E. 7th St. (36207)
Anniston, AL

Phone 256-237-0891

May 13, 2019

Mr. Michael Allison
Electric Superintendent
Fairhope Public Utilities
PO Box 429
Fairhope, AL 36533

RE: Circuit Breakers – 15 KV
Fairhope, AL

Dear Mr. Allison:

Find enclosed one copy of the Certified Bid Tabulation – Circuit Breakers 15 KV as bid on May 7, 2019.

We recommend that the Circuit Breakers 15 KV, manufactured by Siemens, be purchased from Siemens Industry, the low bidder, with a total purchase price of \$157,619 (\$14,329 each).

You should contact Matt Bailey with NTS (the Siemens Factory Representative) at (601) 594-5656; email mbailey@nationaltransformer.com, to discuss Purchase Order specifics.

If we can be of further assistance on this matter, please don't hesitate to call. We are also enclosing all original bid documents as received at the bid opening, for your records.

Sincerely,

STEWART ENGINEERING, INC.

Lance Junkin

LJ:tcv
Enclosures
cc: Mr. Richard Peterson


BID TABULATION

LOCATION: Fairhope Public Utilities
Fairhope, Alabama

BID OPENING DATE: May 7, 2019 at 2:00 P.M.
PROJECT: Circuit Breakers 15 KV

BIDDER	MANUFACTURER	BASE BID Breakers 15 KV (Each)	TOTAL BID Breakers 15 KV (Total - 11 Brkrs)	DELIVERY	REMARKS
1. Anixter Pensacola, AL					NO RESPONSE.
2. Cape Electric Decatur, AL					NO RESPONSE.
3. Gresco Dothan, AL					NO BID.
4. Irby Utilities Pensacola, FL					NO RESPONSE.
5. Mayer Electric Supply Dothan, AL					NO RESPONSE.
6. Siemens Industry Wendell, NC	Siemens	\$14,329	\$157,619	20 - 22 weeks.	5 Year Warranty.
7. SouthCon Birmingham, AL					NO RESPONSE.
8. ABB, Inc. Lake Mary, FL	ABB	\$16,550	\$182,050	26 weeks.	5 Year Warranty.
9. Utility Specialists, Inc. Birmingham, AL					NO RESPONSE.
10.					
11.					
12.					

I hereby certify that the above is a true and correct tabulation of bids received on May 7, 2019 for Circuit Breakers 15 KV.

BY  STEWART ENGINEERING, INC.

Stewart Engineering

From: Quincy Wells <quincy.wells@gresco.com>
Sent: Friday, April 12, 2019 11:05 AM
To: toni@stewartengineering.org
Cc: Clint Steadham (clint.steadham@cofairhope.com); Dee Dee Brandt; Wayne Nixon
Subject: FW: Fairhope Public Utilities - Circuit Breaker Bid
Attachments: ADVERTISEMENT - Breakers.pdf; Standard Terms And Conditions rev 11252013 (65).pdf; Vacuum Circuit Bkrs - Spec.pdf

Toni –

Thank you for the opportunity to bid but we were informed by Cooper/Eaton this morning that they will be quoting this direct to Fairhope. Therefore, they are no quoting us and will have to be a no bid.

Thanks again!

Quincy Wells
GRESKO Utility Supply
Dothan, Alabama
Mount Olive, Mississippi
Phone: 850.478.0641
Fax: 850.494.1692
quincy.wells@gresco.com

From: Jerry McAllister <jerry.mcallister@gresco.com>
Sent: Thursday, April 11, 2019 11:20 AM
To: Quincy Wells <quincy.wells@gresco.com>
Cc: Wayne Nixon <wayne.nixon@gresco.com>
Subject: FW: Fairhope Public Utilities - Circuit Breaker Bid

From: Stewart Engineering [<mailto:toni@stewartengineering.org>]
Sent: Thursday, April 11, 2019 11:19 AM
To: Jerry McAllister <jerry.mcallister@gresco.com>
Subject: Fairhope Public Utilities - Circuit Breaker Bid

CAUTION: THIS EMAIL IS NOT FROM GRESKO

Jerry,

Find attached Breaker Invitation to Bid, Advertisement, and Terms and Conditions for Fairhope Public Utilities. Please acknowledge receipt of email.

Should you have any questions, please let us know.

Thanks!

FAIRHOPE PUBLIC UTILITIES
FAIRHOPE, ALABAMA

CIRCUIT BREAKERS

BID DATE: MAY 7, 2019 at 2:00 P.M.

Attended by:

<u>INDIVIDUAL NAME</u>	<u>COMPANY NAME</u>	<u>PHONE</u>
<u>LANCE JUNKIN</u>	<u>STEWART ENGINEERING</u>	O (256) 237-0891 C
EMAIL: <u>lance@stewarteng.com</u>		
<u>James Abrams</u>	<u>Stewart Engineering</u>	O 256-777-0891 C 256-770-6413
EMAIL: <u>james@stewarteng.com</u>		
<u>MIKE WHITT</u>	<u>Superson Power Products</u>	O C 205-616-5530
EMAIL: <u>mwhitt@sppreps.com</u>		
<u>MIKE ALLISON</u>	<u>City of Fairhope</u>	O 251-279-6235 C 251-533-0239
EMAIL: <u>mike.allison@fairhopeal.gov</u>		
<u>Jennifer Bush</u>	<u>City of Fairhope</u>	O 251-279-6231 C
EMAIL: <u>jennifer.bush@fairhopeal.gov</u>		
<u>CONRAD HAURAVEK</u>		O C 251-331-0474
EMAIL: _____		
<u>Jeremy Morgan</u>	<u>FPU</u>	O 251-929-0343 C 251-331-2453
EMAIL: <u>Jeremy@FairhopeAL.gov</u>		
<u>Richard Peterson</u>	<u>Fairhope</u>	O C 251 979 2884
EMAIL: <u>Richard.Peterson@FairhopeAL.gov</u>		